

Consulting System Engineers

Waste Job - Online sinds 11 sep. 2018 - gewijzigd sinds 17 september

Functieomschrijving

We are looking for consulting system engineers in various solution areas.

As a Consulting Systems Engineer, you will have hands-on responsibility to create and set up innovative solutions with DataMiner in one or more solution areas. (see our jobsite: <https://skyline.be/jobs/jobs-consulting-systems-engineer.html>)

You enjoy sharing your insights with your colleagues in all aspects: technology, operational processes, competitive intelligence, customer insights, and much more. As a Consulting Systems Engineer, you will report to the head of Product Marketing.

- [+] maintain and continuously extend your technology and solutions expertise
- [+] create innovative solutions that help customers to become more successful in what they do
- [+] provide support to our global sales team during the RFX process
- [+] set up and lead specialist customer demos and PoCs
- [+] work closely together with leading technology partners to build market-leading solutions
- [+] inspire our Technical Account Managers to use your solutions in real customer deployments
- [+] create marketing collateral
- [+] train your colleagues, channel partners and customers on your solutions
- [+] participate in Industry Standards Organizations and technical focus groups
- [+] report to the head of Product Marketing

Profiel

Competencies

- [+] you have a strong affinity for technology and technology transitions
 - [+] you are an innovator and you think out of the box to identify opportunities for (your) growth
 - [+] you work autonomously to define and create the best-of-breed operational environment for our customers
 - [+] you have a hands-on, 'can-do' attitude
 - [+] you take pride in creating a solution with the highest level of accuracy and detail
 - [+] consistency is at the heart of what you create
- 18-9-2018 Consulting System Engineers - IZEGEM
<https://www.vdab.be/vindeenjob/vacatures/58308873/consulting-system-engineers-2/4>
- [+] you enjoy engaging with customers and colleagues

Technical Skills

- [+] you are familiar with software programming
- [+] you can obtain insight in software system architectures
- [+] you have hands-on experience with HTML, XML, and communication protocols
- [+] you are eager to learn and use all ins and outs of DataMiner
- [+] you have knowledge of Microsoft tools, including MS Visio

Basic qualifications for consideration

- [+] Excellent verbal and written communication skills in English.
- [+] You like to travel 30% of your time.
- [+] For this position, we prefer that you work from our offices located in Izegem (Belgium), Lisbon (Portugal) or Miami (USA).

Jobgerelateerde competenties

Technische ondersteuning bieden aan het verkoopnetwerk over het product of het gamma (technische eigenschappen, innovatie, ...)

Marktaandeelen, verkoop en winstmarges van het product of het productengamma analyseren

Aanpassingen voorstellen (promotieacties, afstemming op de concurrentie, ...)

Het mediaplan voor de lancering van het product of het productengamma bepalen

De promotiemiddelen uitwerken (technische fiche, verkoopsargumentatie, catalogus, ...)

Het marketingplan van het product of het gamma uitwerken na opstelling van het technisch bestek

De eigenschappen van nieuwe producten en de aanpassingen aan bestaande producten bepalen

Productiemodaliteiten van de producten bepalen volgens de productievereisten

Leveranciers, (onder)aannemers raadplegen en selecteren

De markt van de producten, de behoeften van de consumenten en de concurrentie analyseren

Markt: Internationaal

Persoonsgebonden competenties

Samenwerken als hecht team

Plannen (= ordenen)
Klantgerichtheid
Zich kunnen aanpassen aan veranderende omstandigheden (flexibiliteit)
Contactvaardig zijn
Leervermogen hebben
Regels en afspraken nakomen
Resultaatgerichtheid
Commercieel zijn
Zin voor nauwkeurigheid hebben
Creatief denken (Inventiviteit)
Omgaan met stress
Zelfstandig werken
18-9-2018 Consulting System Engineers - IZEGEM
<https://www.vdab.be/vindeenjob/vacatures/58308873/consulting-system-engineers/3/4>

Aanbod

- [+] a competitive salary with extra benefits
- [+] a healthy work-life balance
- [+] a stimulating, challenging, and fast-evolving technological environment
- [+] work in an international company while still enjoying the advantages of a small-company culture
- [+] be part of a team that has a disruptive impact on the global telecom and broadcast industry
- [+] gain experience with a vast array of cutting-edge technologies
- [+] enjoy long-term stable employment
- [+] grow in your career thanks to in-house training courses, choosing from a variety of professional options

Plaats tewerkstelling

SKYLINE COMMUNICATIONS
ambachtenstraat 33 8870 IZEGEM
Toon op kaart ·

Vereiste studies

Master Industriële wetenschappen: informatica
Ac. bach. i/d industriële wet.: informatica
Prof. bach. Elektronica - ICT: ICT

Talenkennis

Engels (goed)

Werkervaring

Beperkte ervaring (< 2 jaar)

Contract

Vaste Job
Contract van onbepaalde duur
Voltijds

Plaats tewerkstelling

ambachtenstraat 33 8870 IZEGEM